



## PRESS RELEASE

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### **NORWAY/UK, 1.01.2023: ERPDUO CG TO ESTABLISH IN NEW REGIONS FROM 1Q 2023.**

Founded in 2015, ERPDUO CG Nordic is established in Norway for Scandinavia and will cover up the regional presence in North Europe from 1H of 2022. Hereby, follows UAE, PAK, UK, Norway, Sweden and Denmark in the portfolio. Looking to hire up to 300 new employees in 2023 – 100 per country.

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**“-Our intention in the Norwegian market is to strengthen our footprint after 52 years presence, 22 years of active cross-industrial professional experiences, with a company turning 8 years. We would appreciate any government and company support, as the company started in Stavanger and Oslo in early 2015, we have never received any capital support. Nordics are still controlled by government owned shareholders and billionaire companies. While the government is inviting Data centers, Battery centers, vessel manufacturing, and technology investments - we predict a 25 percent cost increase with new announcement of government taxes. We still intend to stay in Norway due to more unstable market conditions. ERPDUO is open for book-building, small and large contracts at affordable prices. We still strive to hire local, national and regional resources.”**

### **ENGINEERING AND CONSULTING**

ERP and SAP consulting throughout northern EU is frequently taking seasonal growth, and we receive requests for work quotes. The oil market in the Stavanger region, has been troublesome for years as we have been awaiting work agreements since 2016, and still have to struggle with deployment of candidates via manning and manpower consultant companies, as many of the larger oil industrial companies have preferred outsourcing via an intermediary where we become a third part. The government should work more to ease for new stakeholders, control the long lasting cartels and duopolies to nepotism. The level of maturity that the company can stand on today, is another solidity than before, thereby we claim that we are “Better Then Before”. ERPDUO Enterprise Consulting (EC) has tightened the Center of Expertise with M365, D365 and SAP products over the years with a complete product & solutions portfolio by 2022.

### **NEW PORTFOLIO**

Qavali AI a company within software development, ML and IoT, moves towards a software product portfolio. 3 new business areas have been added. 3 additional industry segment lines have been added by 4Q 2022 ready for execution by 1Q 2023. A segment becoming a fully integrated subsidiary or business segment of ERPDUO within FY2022. A wide and vast business unit segmentation has been taken place, which can be found on our websites. The company will be open for investments by 2023, while more information on that can be provided. We can start book-building where we see that project demand must be filled by 2023, 2024 and perhaps into 2025.

### **BUSINESS UNIT MODIFICATIONS**

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ICT Equipment – the infrastructure segment of the former ERPDUO Technology, has been commercially operating for a year. This segment has been transformed to the The Data Company (DC), the Datacenter, Hyper Datacenter, Hybrid Infrastructure Management, Hybrid Information Management DC systems and technology offering business unit. DC will be operational by 1Q 2022 and has been under planning in 2021. Our sales and partner functions will be operational in several markets in 2023. Partners will be invited to connect.

## **IT AUDIT & SECURITY**

- We are trying to contact stakeholders in Norway to extend partnerships with ERPDUO DC to better enforce a regional safe-and-secure operation from trusted partners such as Lenovo. Corporate security with user admin, access with authorizations, web- & mail servers, internet- & intranet attacks, social media apps, tied with social media applications and constant access to broadband, another vulnerability level than before. Direct technology warfare with financial denial of services is to a level of breach that makes all stakeholders to be in contact with a reliable information security provider. ERPDUO Advisory made this happen in 2019-20 after ISO standards and CISSP principles.

## **HIRING in 2023**

ERPDUO has been on a pursuit of recruitment in 2022, which landed ca 30 tentative employments by Jan 2023. We will extend the recruitment process for 2023 to hire for larger-deals by Norway, Pakistan, Denmark, UK, Sweden, Central EU by 2023. Ads are or will be active via LinkedIn, Joooble, Finn.no, Indeed, Meta, and Karrierestart – while we see that a total hiring per country is not 300 or 200 talents, but rather a maximum of 50 per anno in a country. Hiring is being contemplated by the rate of response we get from our close-deal markets, such as the oil & energy industries in the private sector. Direct recruitment in Norway turned to have a cost and everywhere you go in these times, there is a cost to pay.

## **MARKETS**

The Nordics market has since 2015 been covering Norway/Denmark and UK. We are already active in some of these countries, trying to excel further into Sweden and Denmark by 1H 2023.

The EMEA intends to cover Pakistan and UAE, being held in a pipeline process in 2H 2022. However, we intend to spend 1H of 2023 to be in contact with you – our main markets and clients.

- The intention is to be in the UK during 2Q to 3Q 2023.
- ERPDUO is present in Pakistan from 4Q 2022.
- ERPDUO CG is fully functional in Norway by 3Q 2022.
- Reestablish relationship with the UAE market during 2023.

## **OUR MARKET SEGMENTS**

- Public sector
  - Consulting
  - Healthcare & Pharma
  - Insurance
  - Industry
  - TMT
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## **PRESSRELEASE**



- Retail
- Automotive – Train – Air
- Datacenters & High-tech
- Real Estate
- Engineering
- Banking & Finance
- Renewables & New Energy
- Solartech & Battech
- Oil, Gas, Rigs & Maritime

## **PEOPLE AND MANAGEMENT**

ND Iftikhar, MD and deputy CEO assumes as a Regions Director for Nordics and EMEA.

Atilla A Iftikhar is the additional CEO and Chairman for ERPDUO CG.

*Staff, managers, engineering, consulting, board members and more will be announced later.*

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